

15 September 2021

HSBC Malta renews Gold Partnership with The Malta Chamber

HSBC Bank Malta has renewed its long-standing Gold Partnership Agreement with The Malta Chamber in order to further enhance their joint efforts in support of the Maltese business community. The agreement was signed by HSBC Malta's Head of Commercial Banking Joyce Grech and Malta Chamber President Marisa Xuereb and Deputy President Chris Vassallo Cesareo.

By virtue of the Gold Partnership, HSBC will continue to support the Chamber's ongoing operations while at the same time creating unique joint events through which the bank makes its global expertise available to members. This co-operation has been enhanced during the Covid-19 pandemic through the organisation of numerous virtual seminars to help companies navigate this challenging period.

The partnership also enables Chamber members to leverage HSBC's international footprint including its Trade and Payments and cash management capabilities such as HSBCnet, the world leading cash management solution for businesses, and its foreign exchange and payment capabilities. The breadth and depth of these capabilities open up new opportunities for businesses of all sizes and across multiple sectors.

Joyce Grech, Head of Commercial Banking at HSBC Malta said: "The Malta Chamber and HSBC Malta have worked together for many years, combining our expertise to support the Maltese business community. This collaboration is also beneficial to HSBC as it puts us close to the business community and allows us to strengthen and deepen relationships with the Chamber's members."

Marisa Xuereb, President of The Malta Chamber of Commerce, said: "HSBC Bank and The Malta Chamber go back a long way. Through this strategic alliance, The Malta Chamber was able to organise numerous events and webinars on an array of subjects which are of interest to Malta Chamber members as well as all businesses at large. All events were very well attended, and extremely informative. This important partnership will further allow the two entities to explore joint opportunities for the benefit of the business community in Malta."



PHOTOCAPTION: (left to right) Joyce Grech, Head of Commercial Banking at HSBC Malta, Marisa Xuereb, President of the Malta Chamber and Chris Vassallo Cesareo, Deputy President of the Malta Chamber



PHOTOCAPTION: (left to right) Andre' Fenech, Head of Policy and Member Relations at the Malta Chamber, Nathalie Camilleri-Sultana, Head of Marketing Commercial Banking and Global Markets at HSBC Malta, Joyce Grech, Head of Commercial Banking at HSBC Malta, Marisa Xuereb, President of the Malta Chamber, Chris Vassallo Cesareo, Deputy President of the Malta Chamber and Julia Aquilina, Policy Development Executive at the Malta Chamber

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