

24 April 2018

## **Diamond studded venue for an award-winning Asset Management portfolio**

At an exclusive customer event, HSBC Global Asset Management shared its global investment strategy for 2018 and provided an update on the changing global economy.

The event held at GABA premises in Iklin featured keynote speeches by Stéphane Mesnard, the Fund Manager for HSBC Select Funds, and Wayne Spiteri, the Managing Director of HSBC Global Asset Management Malta.

When welcoming the guests HSBC Malta's Head of Retail Banking and Wealth Management, Daniel Robinson said: "We pride ourselves in offering our customers high quality financial advice and with the help of HSBC Global Asset Management Malta we are able to share knowledge and market insight that our clients value."

The HSBC Global Asset Management Malta is part of the HSBC Global Asset Management Group, one of the largest asset managers in the world. It specialises in investment products for retail and institutional clients and forms part of a group that manages over €400 billion in assets and is present in over 26 countries.

Stéphane Mesnard said: "For clients, there are a lot of different ways to invest their assets, in more traditional options such as financial markets (bonds and equities) or in the non-traditional asset class such as real estate. Having a mix of investments in different asset classes, if possible, is a good way to manage and increase one's wealth."

Building on what Stéphane Mesnard shared, Wayne Spiteri added: "Our funds are highly diversified and the investment process follows a rigorous risk and governance framework aimed at giving the best service to all our customers." Commenting on the customer support, Stéphane said: "HSBC's approach is to be present with clients over the long-term and invest their money according to a strong, rigorous and stable investment process."

Worthy of note is the fact that over the past 20 years, the HSBC's Global Asset Management Malta has grown and is now entrusted with over €1 billion of assets. Customers are able to invest in locally-managed funds or group-managed funds, which include the HSBC Select range. More information may be obtained by setting up an appointment with the financial advisers at one of the branches.



**From left Daniel Robinson - Head Retail Banking and Wealth Management, HSBC Bank Malta and Lee Satariano - Gemmologist, GABA**



**Second from right Daniel Robinson - Head Retail Banking and Wealth Management, HSBC Bank Malta together with Gilbert Grech, Christian Debono and Wayne Spiteri (all HSBC) during the exclusive customer event held at GABA premises in Iklın**